Local Market Update – May 2021A Research Tool Provided by Montana Regional MLS

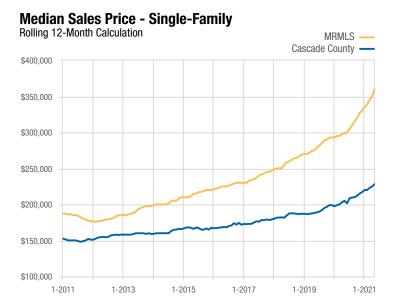


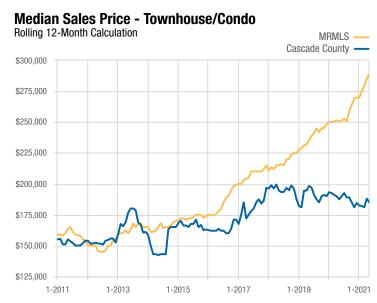
Cascade County

Single-Family		May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change		
New Listings	128	122	- 4.7%	516	496	- 3.9%		
Pending Sales	112	120	+ 7.1%	457	475	+ 3.9%		
Closed Sales	75	82	+ 9.3%	404	373	- 7.7%		
Days on Market Until Sale	56	14	- 75.0%	54	29	- 46.3%		
Median Sales Price*	\$211,000	\$256,125	+ 21.4%	\$202,900	\$235,000	+ 15.8%		
Average Sales Price*	\$239,960	\$297,223	+ 23.9%	\$230,948	\$279,270	+ 20.9%		
Percent of List Price Received*	98.3%	101.2%	+ 3.0%	98.7%	100.0%	+ 1.3%		
Inventory of Homes for Sale	202	54	- 73.3%		_			
Months Supply of Inventory	2.2	0.5	- 77.3%					

Townhouse/Condo	May			Year to Date			
Key Metrics	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change	
New Listings	8	7	- 12.5%	49	53	+ 8.2%	
Pending Sales	11	10	- 9.1%	41	53	+ 29.3%	
Closed Sales	10	8	- 20.0%	35	38	+ 8.6%	
Days on Market Until Sale	128	24	- 81.3%	90	22	- 75.6%	
Median Sales Price*	\$207,000	\$167,450	- 19.1%	\$183,000	\$188,500	+ 3.0%	
Average Sales Price*	\$250,896	\$186,425	- 25.7%	\$204,923	\$200,663	- 2.1%	
Percent of List Price Received*	98.6%	100.3%	+ 1.7%	99.1%	100.2%	+ 1.1%	
Inventory of Homes for Sale	21	2	- 90.5%		_	_	
Months Supply of Inventory	2.6	0.2	- 92.3%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.